



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 22

CTC
Market Report
· Good demand.
· Selected improved liquoring Assams fully firm to occasionally dearer. Well made mediums around last.
· Dooars and few Cachars seen around last.

Buying Analysis
· TCPL and Hindustan Unilever: Operated
· Western India : Good support
· Exporters : Some enquiry on bolder broken Other Internal/Local: Fair Support

Orthodox
Market Report
· Strong demand.
· Clean well made Whole Leaf and Broken sold at firm rates. Remainder Whole Leaf and Broken irregular around last following quality.
· Fannings irregularly lower particularly smaller browner sorts which at times witnessed withdrawals. Secondaries irregular and at times tended lower following quality.

Buying Analysis
· Middle East : Active.
· CIS: Good support
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DUST
Market Report
· Good demand.
· Improved liquoring Assams occasionally firm to dearer. Remainder around last.
· Dooars and few nominal quantity of Cachars followed similar trend.

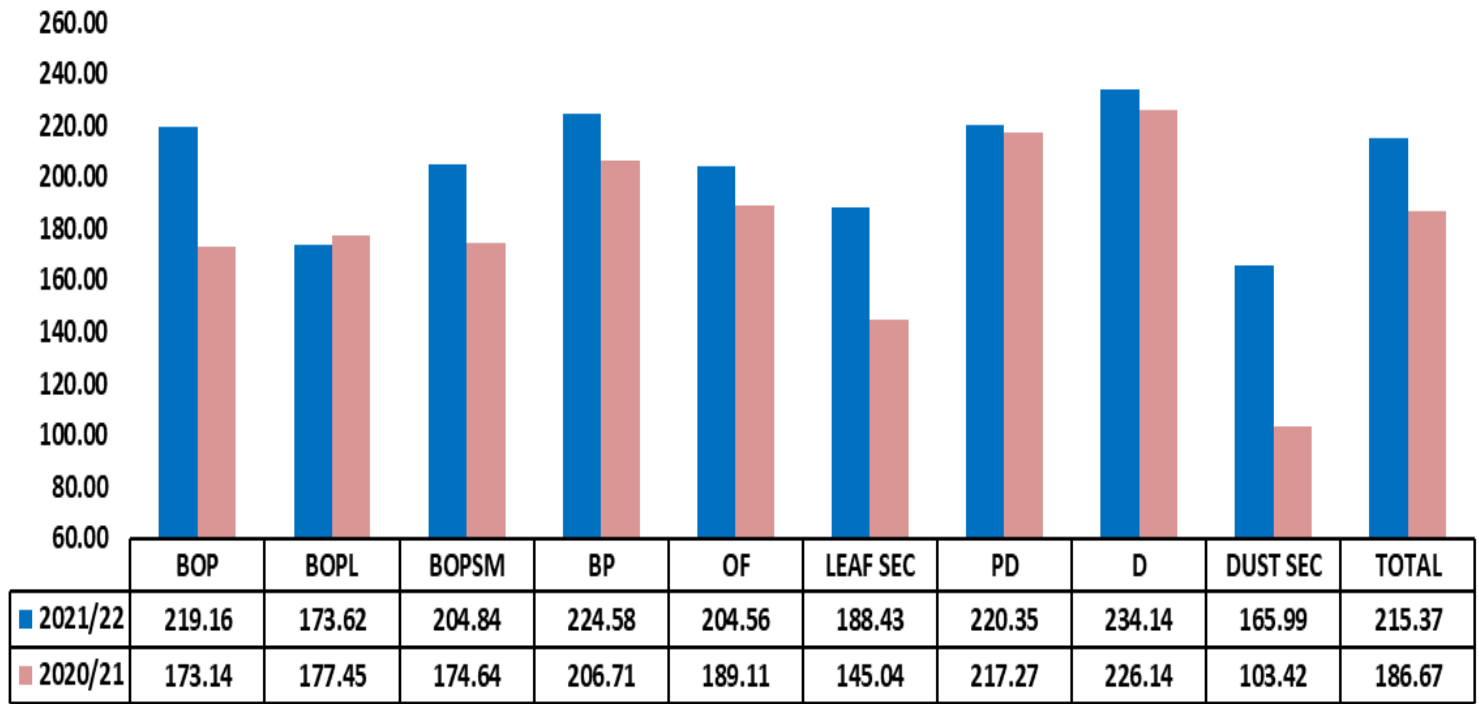
Buying Analysis
· Major Blenders : Active
· Western India : Good Support
· Other Internal and Local : Fair Support

Darjeeling
Market Report
· Fair demand.
· Well made Whole leaf grades barely steady and tended easier. Remaining whole leaf grades witnessed outlots while broken and Fannings followed a similar trend.
· Local and Other Internal : Operated. Exporters: Selective TCPL : Selective.

AUCTION AVERAGES									
	2021/22			2020/21			UPTO SALE 22		
	SALE 22	SALE 21	+/-	SALE 22	SALE 21	+/-	2021/22	2020/21	2019/20
CTC LEAF	222.47	234.27	-11.79	207.97	-	-	217.31	188.61	148.79
DUST	214.45	210.07	4.38	208.66	-	-	209.84	179.83	146.81
TOTAL	220.14	226.43	-6.29	208.13	-	-	215.37	186.67	148.29
ORTHODOX	240.24	248.55	-8.31	246.37	-	-	245.81	242.30	256.78
DARJEELING	463.85	560.23	-96.38	644.34	-	-	560.46	644.34	512.11
ALL TEAS	232.54	240.96	-8.42	229.93	-	-	229.60	206.32	181.88

KOLKATA AUCTION AVERAGES							
SALE		18	19	20	21	22	23
CTC LEAF	2021/22	219.60	216.59	229.41	234.27	222.47	
	2020/21	No Sale	No Sale	No Sale	No Sale	207.97	201.18
DUST	2021/22	220.30	208.06	205.51	210.07	214.45	
	2020/21	No Sale	No Sale	No Sale	No Sale	208.66	198.57
TOTAL	2021/22	219.79	214.20	221.95	226.43	220.14	
	2020/21	No Sale	No Sale	No Sale	No Sale	208.13	200.78
ORTHODOX	2021/22	244.63	240.80	237.52	248.55	240.24	
	2020/21	No Sale	No Sale	No Sale	No Sale	246.37	261.24
DARJEELING	2021/22	694.54	579.77	636.32	560.23	463.85	
	2020/21	No Sale	No Sale	No Sale	No Sale	644.34	440.70

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 22



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 22

GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	134761.5	291.05	6374.7	321.03	FBOP	798356.0	243.00	31965.9	275.99	GBOP1/FBOP1	306471.2	186.26	18941.1	164.74
TGFOP	465156.6	276.99	19925.8	296.84	GFBOP	288523.6	240.95	8292.5	287.27	BOPF/GOF/FOF	304787.4	177.85	17383.0	224.74
GFOP	262848.1	295.44	9491.2	281.73	GBOP	393816.9	235.75	18983.2	272.35					
FOP	237813.6	260.91	2422.1	247.53	BPS	116444.9	278.87	1382.0	270.41					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	5,61,922	3,83,446	223.93	32%	6,15,288	4,71,929	238.21	23%	61,81,022	44,22,259	218.88	28%
FANNINGS	1,96,273	1,12,507	233.19	43%	2,05,821	1,30,977	240.48	36%	18,88,573	12,71,427	219.98	33%
LEAF SEC.	51,685	47,116	185.06	9%	67,846	62,926	191.78	7%	4,12,814	3,58,401	188.43	13%
LEAF TOTAL	8,09,879.7	5,43,069.2	222.47	33%	8,88,955.8	6,65,831.8	234.27	25%	84,82,409.1	60,52,087.8	217.31	29%
DUST	2,62,914	1,89,609	221.36	28%	3,66,976	2,69,566	215.13	27%	26,58,677	18,47,374	216.18	31%
DUST SEC.	39,908	33,114	174.90	17%	57,592	49,290	182.41	14%	3,37,774	2,67,165	165.99	21%
DUST TOTAL	3,02,821.7	2,22,722.8	214.45	26%	4,24,568.3	3,18,856.0	210.07	25%	29,96,450.4	21,14,538.4	209.84	29%
TOTAL	11,12,701.4	7,65,791.9	220.14	31%	13,13,524.2	9,84,687.8	226.43	25%	1,14,78,859.5	81,66,626.2	215.37	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	2,11,003	2,00,171	273.44	5%	2,94,463	2,85,399	279.09	3%	17,21,179	16,12,759	275.91	6%
BROKENS	2,36,822	2,16,517	243.82	9%	3,29,985	3,18,631	245.56	3%	22,24,428	20,23,115	243.33	9%
FANNINGS	68,536	47,804	168.45	30%	59,357	51,324	188.14	14%	4,41,674	3,27,863	175.38	26%
SECONDARY	77,692	75,556	187.43	3%	81,557	80,640	190.73	1%	3,48,435	3,41,716	186.01	2%
ORTH. TOTAL	5,94,052.8	5,40,048.3	240.24	9%	7,65,362.4	7,35,993.2	248.55	4%	47,35,715.7	43,05,452.7	245.81	9%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	18,068	9,854	670.41	45%	17,006	13,940	752.25	18%	85,064	63,092	836.64	26%
BROKENS	10,463	6,674	343.07	36%	9,334	7,011	393.76	25%	48,701	38,769	405.91	20%
FANNINGS	12,023	6,547	276.08	46%	10,516	6,376	323.48	39%	64,753	38,404	262.76	41%
DARJ. TOTAL	40,553.6	23,075.2	463.85	43%	36,856.0	27,326.6	560.23	26%	1,98,517.8	1,40,264.5	560.46	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	809879.7	543069.2	222.47	33%	888955.8	665831.8	234.27	25%	8482409.1	6052087.8	217.31	29%
2020-21	854238.7	689063.3	207.97	19%	0.0	0.0	0.00	0%	1197726.3	987177.5	188.61	18%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	302821.7	222722.8	214.45	26%	424568.3	318856.0	210.07	25%	2996450.4	2114538.4	209.84	29%
2020-21	321260.6	203367.4	208.66	37%	0.0	0.0	0.00	0%	452557.4	280810.8	179.83	38%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	594052.8	540048.3	240.24	9%	765362.4	735993.2	248.55	4%	4735715.7	4305452.7	245.81	9%
2020-21	237359.3	219911.4	246.37	7%	0.0	0.0	0.00	0%	253425.3	227314.6	242.30	10%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	40553.6	23075.2	463.85	43%	36856.0	27326.6	560.23	26%	198517.8	140264.5	560.46	29%
2020-21	77275.9	38220.6	644.34	51%	0.0	0.0	0.00	0%	77275.9	38220.6	644.34	51%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	1747307.8	1328915.5	232.54	24%	2115742.6	1748007.6	240.96	17%	16413093.0	12612343.4	229.60	23%
2020-21	1490134.5	1150562.7	229.93	23%	0.0	0.0	0.00	0%	1980984.9	1533523.5	206.32	23%

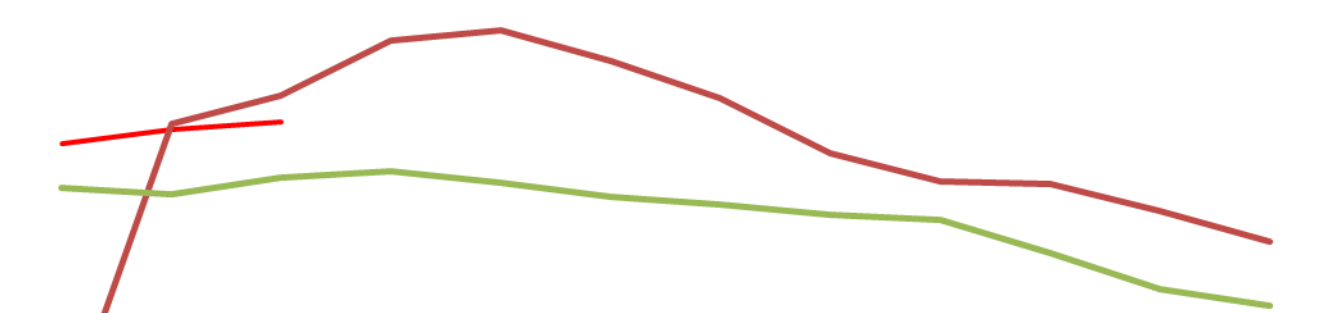
PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2021/22		UP TO SALE 22			2021/22		UP TO SALE 22		
	SALE 22	SALE 21	2021/22	2020/21	2019/20	SALE 22	SALE 21	2021/22	2020/21	2019/20
	BELOW 160	8.22	5.21	13.79	33.30	65.11	17.85	14.96	18.63	41.49
BETWEEN 160.00-179.99	20.34	15.58	18.02	23.34	12.23	12.45	10.17	12.62	10.67	20.06
BETWEEN 180.00-199.99	9.49	10.75	12.87	6.41	8.59	10.79	14.35	12.84	4.17	7.70
BETWEEN 200.00-219.99	17.89	15.08	12.92	4.23	7.57	14.15	24.27	12.27	5.91	5.04
BETWEEN 220.00-139.99	10.28	11.20	9.47	8.87	4.17	4.71	6.94	8.68	10.56	1.84
BETWEEN 240.00-259.99	9.08	13.36	8.20	7.54	1.44	21.73	10.98	13.03	3.03	0.30
BETWEEN 260.00-279.99	5.15	6.11	6.06	7.16	0.51	5.42	6.88	10.20	6.01	0.00
ABOVE 280	19.54	22.70	18.67	9.16	0.38	12.90	11.45	11.73	18.16	0.00

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 22			% OF TEAS SOLD	2020/21		UP TO SALE 22
	SALE 22	SALE 21	2021/22	2020/21	2019/20		SALE 22	SALE 21	2021/22
	BELOW 200	21.29	13.91	14.20	27.96		10.93	BELOW 300.00	26.60
BETWEEN 200.00-219.99	6.66	5.76	4.06	3.67	6.22	BETWEEN 301.00-400.99	18.78	21.95	14.53
BETWEEN 220.00-239.99	11.06	11.79	17.92	4.84	9.24	BETWEEN 401.00-500.99	8.52	10.83	11.50
BETWEEN 240.00-259.99	26.58	31.32	26.48	4.70	15.41	BETWEEN 501.00-600.99	18.12	8.90	9.64
BETWEEN 260.00-279.99	14.55	14.30	17.76	21.04	26.09	BETWEEN 601.00-700.99	16.43	17.14	11.97
ABOVE 280	19.86	22.91	19.58	37.79	32.11	ABOVE 701.00	11.55	31.01	28.01

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2021					LAST YEAR-2020					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
23	25950	22983	1621	8162	58716	13581	19768	3332	2151	38832	12369	3215	-1711	6011	19884
24	22230	16401	2554	5425	46610	14940	13472	2733	2622	33767	7290	2929	-179	2803	12843
25	29888	18852	2651	9158	60549	16472	19231	2061	4321	42085	13416	-379	590	4837	18464
TOTAL	78068	58236	6826	22745	165875	44993	52471	8126	9094	114684	33075	5765	-1300	13651	51191

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2021	221.46	232.01	237.32									
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.75	169.79	146.92
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	137.77	111.02	98.24

CTTA BUYING (ALL TEAS) FOR THE SALE 22

	CTC LEAF			DUST				TOTAL			
	SALE 22										
OFFER	8,09,900.0	Kgs		OFFER	3,02,833.6	Kgs		OFFER	11,12,733.6	Kgs	
SOLD	5,43,076.8	Kgs		SOLD	2,22,729.4	Kgs		SOLD	7,65,806.2	Kgs	
SOLD %	67%			SOLD %	74%			SOLD %	69%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	1,47,714.0	250.33	27%	TCPL	86,048.4	205.72	39%	TCPL	2,01,986.8	205.64	26%
TCPL	1,15,938.4	205.59	21%	HUL	49,260.8	273.30	22%	W.India	1,81,935.2	242.74	24%
Local	1,14,669.2	188.90	21%	W.India	34,221.2	209.95	15%	Local	1,19,202.0	188.31	16%
HUL	61,636.0	262.09	11%	WI.Pack	12,271.4	147.58	6%	HUL	1,10,896.8	267.07	14%
N.India	41,207.2	208.99	8%	Exports	12,122.4	137.15	5%	N.India	48,850.0	199.54	6%
WI.Pack	20,195.4	259.83	4%	S.India	10,118.0	257.80	5%	WI.Pack	32,466.8	217.40	4%
Exports	19,508.2	162.08	4%	N.India	7,642.8	148.62	3%	Exports	31,630.6	152.52	4%
NI.Pack	11,708.6	242.28	2%	Others	5,940.0	218.01	3%	S.India	16,757.0	251.87	2%
S.India	6,639.0	242.84	1%	Local	4,532.8	173.50	2%	NI.Pack	12,280.2	240.35	2%
Packeteers	2,222.0	162.96	0%	NI.Pack	571.6	201.00	0%	Others	7,578.8	218.50	1%
Others	1,638.8	220.27	0%					Packeteers	2,222.0	162.96	0%
Grand Total	5,43,076.8	222.48	100%	TOTAL	2,22,729.4	214.45	100%	TOTAL	7,65,806.2	220.14	100%

	ORTHODOX			DARJEELING			
	SALE 22						
OFFER	5,94,156.5	Kgs		OFFER	40,559.4	Kgs	
SOLD	5,40,441.1	Kgs		SOLD	23,076.4	Kgs	
SOLD %	91%			SOLD %	57%		
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	3,30,726.6	242.10	61%	Local	11,615.8	486.56	50%
Others	89,355.0	228.14	17%	Exports	6,286.6	388.90	27%
Local	37,944.1	256.72	7%	TCPL	3,573.2	526.06	15%
N.India	29,170.6	244.07	5%	Others	816.8	353.29	4%
Other Exports	19,462.9	221.11	4%	W.India	412.8	438.77	2%
CIS	14,324.0	240.66	3%	Other Exports	371.2	694.23	2%
Exports	10,689.1	234.82	2%				
Domestic	7,547.9	260.87	1%				
W.India	1,220.9	231.72	0%				
TOTAL	5,40,441.1	240.23	100%	TOTAL	23,076.4	463.84	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 to 22

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
HAJUA	21064	358.24	0	0.00
SOTAI	11018	348.38	2491	312.02
DUFLATING	7559	348.10	7074	278.29
HALMARI	51834	348.08	21501	326.82
DOOMUR DULLUNG	38706	345.79	0	0.00
SILONIBARI	47306	338.25	12864	247.10
MOHOKUTIE	9784	332.50	0	0.00
KHOOMTAIE 'A'	35643	324.51	0	0.00
BORSAPORI	36585	322.14	0	0.00
GATOONGA	30282	322.13	246	307.00
DOOMNI	76607	320.85	12950	305.40
BORJAN	11007	320.03	3638	239.20
GELAKEY	23413	319.66	989	259.30
KHARIKATIA	43599	319.52	22366	257.38
THOWRA	8204	318.91	13450	189.84
BANAMALIE	6278	313.56	3506	262.48
DUBBA	10542	312.77	0	0.00
HIRAJULI	27853	312.55	21144	288.95
AMGOORIE	64712	312.06	16947	306.92
KOTALGOORIE	17127	309.22	0	0.00
DECKIAJULI	65532	309.16	11828	306.48
KOOMTAI 'B'	34060	307.93	11943	268.00
DEHA	31146	307.14	1991	286.09
MOKRUNG	11635	306.12	0	0.00
KANU	11584	305.36	21025	288.59

* Above 5,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 to 22

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
PAHARGOOMIAH	56359	325.08	83722	287.96
CHULSA	61929	311.72	25792	265.30
DANGUAJHAR	76740	311.41	34866	268.81
DIANA (RAMBARI)	67206	310.27	10925	287.04
MEENGLAS	116854	306.68	50145	229.06
KARTICK	50319	305.30	36014	291.95
CHALOUNI	65698	303.70	23748	277.40
RYDAK	136740	302.10	41111	277.83
JITI	81070	301.81	73529	262.97
HOPE	81294	299.93	61091	269.43
ANANDAPURROYAL	47517	295.51	18797	263.84
GHATIA ROYAL	109805	295.36	39481	291.61
BARADIGHI	104150	294.00	61110	282.97
GULMA	89368	292.77	16501	302.23
KUMARGRAM	76144	290.33	33137	265.66
NANGDALA	50495	288.29	22849	277.60
LEESH RIVER	126750	288.22	38122	251.72
AIBHEEL	218069	287.64	68189	260.62
CHENGMARI	82619	287.42	58325	245.77
ARYAMAN SPECIAL	20511	283.25	5133	259.07
SANKOS	77826	283.24	32706	251.42
ZURRANTEE	47159	282.27	18466	262.04
WASHABARI	109295	281.41	33611	274.96
GANDRAPARA	191367	280.54	55673	249.61
MECHPARA	72454	276.76	12932	276.85

* Above 5,000 Kgs.